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Inc. Magazine Names Nest Realty to 2014 Top 5000 List of Fastest-Growing American Companies

Virginia-based brokerage combines technology with quality customer service to achieve steady growth

CHARLOTTESVILLE, Virginia—August 20, 2014-- [Nest Realty](http://NestRealty.com), a full-service, independent real estate brokerage with operations in Virginia and North Carolina, today announced that *Inc. Magazine* has recognized it as #1041 on the magazine's annual 500/5000 list of fastest-growing private companies in the country. Nest prides itself on being a "different breed of brokerage," and the company's investment in quality brokers and innovative practices has set it apart from other firms over the past six years in the swiftly-evolving, real estate market.

Key Highlights:

- Nest Realty achieved 428% growth over the past three years and \$7.7 million in revenues in 2013 to qualify for the list
- Nest Realty ranks as the #6 fastest-growing, private, American real estate brokerage nationwide
- Within Charlottesville, Nest is the fifth fastest-growing company
- Among all Virginia companies, Nest ranks #74 on the overall Inc. 2014 list

For a second straight year, this distinction now places Nest Realty among a myriad of notable brands that *Inc.* has recognized including Microsoft, Zappos, and Chobani for their passion and commitment to hard work.

In tandem with this recognition, Nest Charlottesville ranks first, year-to-date, in total sales volume in the Virginia real estate market areas of Charlottesville and Albemarle. In addition to Nest's current offices in Charlottesville, VA, Blacksburg, VA, Hampton Roads, VA, and Fredericksburg, VA, the company also recently opened it's fifth office in Asheville, North Carolina.

Supporting Quotes:

Jonathan Kauffmann, Principal Broker and Founder, Nest Realty

"It is an honor to be named to the Inc. 5000 list for the second year in a row. This exciting accomplishment is a testament to the professionalism and expertise of our incredible team of brokers as well as our dedicated marketing team. We hope that our commitment to superior customer service and drive for constant improvement will continue to result in happy clients in the future. "

Tina Merritt, Managing Broker, Nest Realty New River Valley

"What an exciting accomplishment to earn a spot on the Inc 5000 list for the second straight year! We continue to evolve and grow at Nest and to be recognized at a national level is such an honor. While we are proud of this achievement our primary focus will continue to be our New River Valley clients and constantly improving our level of service."

Sarah Stelmok, Principal Broker, Nest Realty Fredericksburg

"Being part of an innovative and successful company is such a rewarding experience. With innovation at the forefront, Nest continues to revolutionize an industry that has traditionally been slow to adapt and evolve. As a relatively new entity in the Fredericksburg area, we aim to continue building on our year-over-year growth and carrying on the Nest tradition of innovation."

Wilton Graves, Principal Broker, Nest Realty Asheville

"It's exciting to be joining a company that is being nationally recognized for its rapid growth and innovative practices. During a period when the real estate industry is contracting, Nest's success is due to its revolutionary approach to conducting business and returning the customer to the focal point of a real estate transaction."

Supporting Resources:

- [Read](#) the entire 2014 Inc 5000 list
- [Read](#) the 2014 Q2 Nest Report
- [Meet](#) the Nest Realty team near you!

About Inc.

Founded in 1979 and acquired in 2005 by Mansueto Ventures, *Inc.* is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. Total monthly audience reach for the brand has grown significantly from 2,000,000 in 2010 to over 6,000,000 today. For more information, visit <http://www.inc.com>.

About Nest Realty

Founded in 2008, Nest Realty is a full-service, residential real estate brokerage specializing in residential and commercial properties in four locations throughout Virginia and a fifth location in Asheville, NC. Through a strong focus on technology, customer commitment, and the region's most innovative and focused marketing strategies, Nest Realty has established itself as a top choice for buyers and sellers of residential and commercial property.

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