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Inc. Magazine Names Nest Realty to 2015 Top 5000 List of Fastest-Growing American Companies—the Inc. 5000

East Coast-based brokerage achieves steady growth through quality customer service and technology

FREDERICKSBURG, Virginia, August 13, 2015 -- Nest Realty, a full-service, independent real estate brokerage with operations in Virginia and North Carolina, today announced that *Inc. Magazine* has recognized it as #1551 on the magazine's annual 5000 list of fastest-growing private companies in the country. Nest prides itself on being a "different breed of brokerage," and the company's investment in quality brokers and innovative practices has set it apart from other firms during the past seven years in the swiftly-evolving, real estate market.

Key Highlights:

- Nest Realty achieved 263% growth over the past three years and \$9.6 million in revenues in 2014 to qualify for the list
- This is the third year in-a-row that Nest has made the *Inc. 5000* list
- Nest ranks as the second fastest-growing real estate brokerage within Virginia
- Among all Virginia companies, Nest ranks #85 on the list
- Nest Realty is a hybrid company, creating market reports, local magazines and award-winning videos

This distinction now places Nest Realty among a myriad of notable brands that *Inc.* has recognized including FITBIT and Craftsy, for their passion and commitment to hard work.

In addition to Nest's current offices in Charlottesville, VA, Blacksburg, VA, Hampton Roads, VA, and Fredericksburg, VA, and Asheville, NC, the company also recently opened a sixth office in Wilmington, North Carolina.

Supporting Quotes:

Eric Schurenberg, *Inc.* President and Editor-In-Chief

"The story of this year's *Inc.* 5000 is the story of great leadership. In an incredibly competitive business landscape, it takes something extraordinary to take your company to the top. You have to remember that the average company on the *Inc.* 5000 grew nearly six-fold since 2012. Business owners don't achieve that kind of success by accident."

Jonathan Kauffmann, Principal Broker and Founder, Nest Realty

"Our mission at Nest Realty is two-fold—to delight our clients, and partner with our Brokers in growing their respective practices. Inclusion on the *Inc.* 5000 list for three years running means we have indeed achieved great business success. More importantly, though, our inclusion is a proof point that we have stayed the course of supporting our agents and empowering our clients to make strong real estate decisions."

Sarah Stelmok, Principal Broker, Nest Realty Fredericksburg

"Nest Realty Fredericksburg has witnessed substantial growth in the northern Virginia real estate marketplace this year. National recognitions, like inclusion on the *Inc.* 5000 list, give us the confidence as Brokers to continue to provide innovative and exemplary representation to our buyer and seller clients."

Jeremy Hart, Principal Broker, Nest Realty New River Valley

"The Nest brand is a promise that our clients will be represented by highly ethical and skilled Brokers, that our marketing will be polished and creative, and that the entire real estate experience will be smooth and educational. The Nest Realty New River Valley team is proud of our inclusion on the *Inc.* 5000 list, and looks forward to the continued growth of the Nest Realty brand."

Wilton Graves, Principal Broker, Nest Realty Asheville

"Nest Realty Asheville is indeed a different breed of brokerage. Our growth is derived from placing focus on crafting exceptional experiences both for our clients and our partner Brokers. I'm proud to partner with a company that *Inc.* has recognized, and that is continually asking itself and all of its Brokers, 'How can we leverage our group experience and creativity to be better?'"

Ryan Crecelius, Principal Broker, Nest Realty Wilmington

"It's exciting to have joined a company that is being nationally recognized for its rapid growth and innovative practices. Nest Realty Wilmington's success is due to its revolutionary approach to conducting business and returning the customer to the focal point of a real estate transaction."

Supporting Resources:

- Read the entire [2015 *Inc.* 5000 List](#)
- Read the [2015 Mid-Year Nest Market Report](#)
- Meet the [Nest Realty](#) team near you

About Inc.

Founded in 1979 and acquired in 2005 by Mansueto Ventures, *Inc.* is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. Total monthly audience reach for the brand has grown significantly from 2,000,000 in 2010 to over 13,000,000 today. For more information, visit <http://www.inc.com>.

About Nest Realty

Founded in 2008, Nest Realty is a full-service, real estate brokerage specializing in residential, farm & estate, and commercial properties in four locations throughout Virginia and two locations in North Carolina. Through a strong focus on technology, customer commitment, and the region's most innovative and focused marketing strategies, Nest Realty has established itself as a top choice for buyers and sellers of residential and commercial property.

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