



For Media Inquiries:
Jasmine Bible
Nest Realty
jasmine@nestrealty.com
720-841-9753
800-325-6378 (NEST)

Inc. Magazine Names Nest Realty to 2016 Top 5000 List of Fastest-Growing American Companies—the Inc. 5000

East Coast-based brokerage achieves steady growth through quality customer service and technology

CHARLOTTESVILLE, Virginia, August 17, 2016 -- Nest Realty, a full-service, independent real estate brokerage with operations in Virginia and North Carolina, today announced that *Inc.* Magazine has recognized it as #2246 on the magazine's annual Inc. 5000 list of the fastest-growing private companies in the country. Nest prides itself on being a "different breed of brokerage," and the company's investment in quality brokers and innovative practices has set it apart from other firms during the past eight years in the swiftly-evolving, real estate market.

Key Highlights:

- Nest Realty achieved 162% growth over the past three years and \$10.8 million in revenues in 2015 to qualify for the list
- This is the fourth year in-a-row that Nest has made the list
- Nest is one of only 10 real estate companies nationally to make the list for 4 consecutive years
- Nest is the fifth fastest-growing company in Charlottesville
- Nest is the only real estate brokerage in Charlottesville to make the *Inc.* 2016 list

This distinction now places Nest Realty among a myriad of notable brands that *Inc.* has recognized including Square and Yeti Coolers, as well as fellow Charlottesville company, WillowTree, for their passion and commitment to hard work.

Nest Realty has regional reach throughout Virginia and North Carolina. In addition to the Charlottesville location, Nest has offices in Fredericksburg, VA, the New River Valley, VA, Asheville, NC, and Wilmington, NC.

Supporting Quotes:

Jonathan Kauffmann, Principal Broker and Founder, Nest Realty

“We are honored that *Inc.* has included Nest Realty for a fourth year on its Inc. 5000 list. All recognitions are a team effort and this is no different. We succeed because our brokers, agents, and staff work to truly ‘raise the bar’ on consumers’ expectations of their real estate company. A hearty thank you as well to our loyal clients, who continue to trust us with one of the most important transactions they will ever undertake.”

Jeremy Hart, Principal Broker, Nest Realty New River Valley

“It’s incredibly rewarding to once again be included on the Inc. 5000 list, because it’s a recognition of the phenomenal job all our brokers and agents are doing at keeping the consumer front and center. That singular focus creates an environment of success for everyone.”

Sarah Stelmok, Principal Broker, Nest Realty Fredericksburg

“Nest Realty Fredericksburg saw growth into the entire Northern Virginia region in 2015. We doubled our agent total, as well as doubled our production numbers. Our continued growth allows us to successfully compete with more established brokers in the region, while maintaining our ‘start-up’ culture.”

Angie Cullen, Principal Broker, Nest Realty Asheville

“Nest Realty continues to impress our clients in Western North Carolina. The company’s innovative yet individualized approach to buying and selling real estate resonates in our market. Nest Realty consistently strives to create unique client experiences using dynamic marketing and cutting edge technology while ensuring a hands-on personalized approach.”

Ryan Crecelius, Principal Broker, Nest Realty Wilmington

“Being recognized by *Inc.* for numerous years of growth and innovation proves that being the ‘new breed’ of broker will continue to thrive long term. I couldn’t be more proud to have been able to partner with Nest in the Wilmington market.”

Supporting Resources:

- Read the entire [2016 Inc. 5000 List](#)
- Read the [2016 Mid-Year Nest Market Report](#)
- Meet the [Nest Realty](#) team near you

About *Inc.*

Founded in 1979 and acquired in 2005 by Mansueto Ventures, *Inc.* is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today’s innovative company builders. Total monthly audience reach for

the brand has grown significantly from 2,000,000 in 2010 to over 13,000,000 today. For more information, visit <http://www.inc.com>.

About Nest Realty

Founded in 2008, Nest Realty is a full-service, real estate brokerage specializing in residential, farm & estate, and commercial properties in three locations throughout Virginia and two locations in North Carolina. Through a strong focus on technology, customer commitment, and the region's most innovative and focused marketing strategies, Nest Realty has established itself as a top choice for buyers and sellers of residential and commercial property.

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